

**SULIT**



**BAHAGIAN PEPERIKSAAN DAN PENILAIAN  
JABATAN PENDIDIKAN POLITEKNIK DAN KOLEJ KOMUNITI  
KEMENTERIAN PENGAJIAN TINGGI**

**JABATAN KEJURUTERAAN AWAM**

**PEPERIKSAAN AKHIR**

**SESI I : 2022/2023**

**DCW50222: TIMBER TRADE**

**TARIKH : 14 DISEMBER 2022  
MASA : 2.30 PM – 4.30 PM (2 JAM)**

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Kertas ini mengandungi **LAPAN (8)** halaman bercetak.

Bahagian A: Struktur (2 soalan)

Bahagian B: Struktur (4 soalan)

Dokumen sokongan yang disertakan : Lampiran A

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**JANGAN BUKA KERTAS SOALANINI SEHINGGA DIARAHKAN**

(CLO yang tertera hanya sebagai rujukan)

**SULIT**

**SECTION A: 50 MARKS**  
***BAHAGIAN A: 50 MARKAH***

## **INSTRUCTION:**

This section consists of **TWO (2)** structured questions. Answer **ALL** questions.

### *ARAHAN:*

*Bahagian ini mengandungi **DUA** (2) soalan berstruktur. Jawab **SEMUA** soalan.*

## QUESTION 1

SOALAN 1

- CLO1  
C2

(a) Explain the function of Forest Research Institute Malaysia in the timber industry.  
*Terangkan fungsi Institut Penyelidikan Perhutanan Malaysia dalam industri kayu.*

[5 marks]  
[5 markah]

CLO1  
C2

(b) Retail and wholesale trade services are crucial to the efficiency and effective flow of goods from producer to consumer. Identify **FIVE (5)** differences of retail trade and wholesale trade.  
*Perkhidmatan perdagangan runcit dan borong adalah penting untuk aliran barang yang cekap dan berkesan daripada pengeluar kepada pengguna. Kenalpasti **LIMA (5)** perbezaan perdagangan runcit dan perdagangan borong.*

[10 marks]  
[10 markah]

CLO1  
C3

(c) There are main parties involved in export and import transactions that have to cooperate efficiently, have close and open relations with each other, and have easy procedures as possible. Determine **FIVE (5)** roles of exporters and **FIVE (5)** roles of agents as one of the main parties in international trade.  
*Terdapat pihak utama yang terlibat dalam urus niaga eksport dan import yang perlu bekerjasama dengan cekap, mempunyai hubungan rapat dan terbuka antara satu sama lain dan mempunyai prosedur semudah mungkin. Tentukan **LIMA (5)** peranan pengeksport dan **LIMA (5)** peranan ejen sebagai salah satu pihak utama dalam perdagangan antarabangsa.*

[10 marks]

[10 markah]

**QUESTION 2**  
**SOALAN 2**

- CLO1 C2 (a) Identify **FIVE (5)** transportations that are commonly used in domestic trading.  
*Kenalpasti **LIMA (5)** pengangkutan yang biasa digunakan dalam perdagangan tempatan.*
- [5 marks]  
[5 markah]
- CLO1 C2 (b) Describe the function of the following equipment for timber grading purpose:  
*Huraikan fungsi peralatan berikut untuk tujuan pengredan kayu:*
- i. Sharp knife  
*Pisau tajam*
  - ii. Feeler gauge (0.005 inch)  
*Tolok feeler (0.005 inci)*
  - iii. Tally book  
*Buku perhitungan*
  - iv. Piece of fine wire  
*Seutas dawai halus*
  - v. Copy of the MGR  
*Salinan MGR*
- [10 marks]  
[10 markah]
- CLO1 C3 (c) Explain Malaysian Standard (MS) and British Standard (BS) as timber product certifications.  
*Terangkan Standard Malaysia (MS) dan Standard British (BS) sebagai pensijilan produk kayu.*
- [10 marks]  
[10 markah]

**SECTION B: 50 MARKS**  
**BAHAGIAN B: 50 MARKAH****INSTRUCTION:**

This section consists of **FOUR (4)** structured questions. Answer **TWO (2)** questions only.

**ARAHAN:**

*Bahagian ini mengandungi **EMPAT (4)** soalan berstruktur. Jawab **DUA (2)** soalan sahaja.*

**QUESTION 1****SOALAN 1**

- CLO1 (a) Differentiate the terms of quota and tariff.

*Bezakan istilah bagi kuota dan tarif.*

[5 marks]  
[5 markah]

- CLO1 (b) Developing a distribution channel strategy that effectively brings products to the final customer involves understanding the difference between a direct channel and an indirect channel. Explain **THREE (3)** types of distribution channels that are commonly used in trading.

*Membangunkan strategi saluran pengedaran yang berkesan membawa produk kepada pelanggan akhir melibatkan pemahaman perbezaan antara saluran langsung dan saluran tidak langsung. Terangkan **TIGA (3)** jenis saluran pengedaran yang biasa digunakan dalam perdagangan.*

[10 marks]  
[10 markah]

- CLO1 (c) There are various agencies in the timber industry and wood trade involved. As a new organization in the timber industry, relate the form of assistance that the Malaysian Timber Industry Board (MTIB) and Wood Industry Skills Development Centre (WISDEC) can offer.

*Terdapat pelbagai agensi dalam industri perkayuan dan perdagangan kayu yang terlibat. Sebagai organisasi baharu dalam industri perkayuan, kaitkan bentuk bantuan yang boleh ditawarkan oleh Lembaga Perindustrian Kayu Malaysia (MTIB) dan Pusat Pembangunan Kemahiran Industri Kayu (WISDEC).*

[10 marks]  
[10 markah]

**QUESTION 2**  
**SOALAN 2**

CLO1

C2

- (a) Identify steps in the import procedure.

*Kenalpasti langkah-langkah dalam prosedur import.*

[5 marks]  
[5 markah]

CLO1

C3

- (b) Domestic trades occur between parties or components in the same countries.

*Explain components that are involved in domestic trade.*

*Perdagangan domestik berlaku antara pihak atau komponen di negara yang sama. Terangkan komponen-komponen yang terlibat dalam perdagangan dalam negeri.*

[10 marks]  
[10 markah]

CLO1

C3

- (c) To facilitate trade around the world, the International Chamber of Commerce (ICC) publishes a set of Incoterms, officially known as international commercial terms. Illustrate Incoterms with complete labels and correct terms.

*Untuk memudahkan perdagangan di seluruh dunia, Dewan Perniagaan Antarabangsa (ICC) menerbitkan satu set Incoterms, secara rasmi dikenali sebagai istilah komersial antarabangsa. Illustrasikan Incoterms dengan label yang lengkap dan istilah yang betul.*

[10 marks]  
[10 markah]

**QUESTION 3****SOALAN 3**

- CLO1 (a) Classify **FIVE (5)** grades and grade marks for scantling wood.  
*Kelaskan **LIMA (5)** gred dan tanda gred bagi kayu beruti.*
- [5 marks]  
[5 markah]
- CLO1 (b) Explain grade and grade marks for the following timber in special market specification according to the Malaysian Grading Rules (MGR):  
*Terangkan gred dan tanda gred bagi kayu berikut dalam spesifikasi kayu pasaran khas merujuk kepada Peraturan Pemeringkatan Kayu Malaysia (MGR).*
- i. Door and window frame  
*Pintu dan bingkai tingkap*
  - ii. Shorts  
*Kayu pendek*
  - iii. Strips  
*Kayu jalur*
  - iv. Scantlings  
*Kayu beruti*
  - v. Baulks  
*Balak segi*
- [10 marks]  
[10 markah]
- CLO1 (c) Calculate the clear face cutting and grade a piece of wood with 9" width and 16' length which contains the following defects. Refer to Appendix A.

*Kirakan potongan muka bersih dan gredkan sekeping papan yang berukuran 9" lebar dan 16' panjang yang mengandungi kecacatan berikut. Rujuk Lampiran A.*

	i)	4" x 6'6"
9" x 7' 6"	ii)	5" x 8'

- |             |                         |
|-------------|-------------------------|
| i. Knot     | ii) Borer holes         |
| <i>Buku</i> | <i>Lubang penggerek</i> |

[10 marks]  
[10 markah]

## **QUESTION 4**

### *SOALAN 4*

- CLO1 (a) The Malaysian timber industry is one of the major revenue contributors to the Malaysian economy. Identify **FIVE (5)** major timber product exports for Malaysia.

*Industri perkayuan Malaysia merupakan salah satu penyumbang utama sumber ekonomi Malaysia. Kenalpasti **LIMA (5)** eksport utama produk kayu Malaysia.*

[5 marks]  
[5 markah]

- CLO1 (b) Explain the following current issues of the timber industry in Malaysia:  
C3 *Terangkan isu-isu semasa industri kayu di Malaysia yang berikut:*

- i. The sustainability of the wood materials supply  
*Kemampunan bekalan bahan kayu*
  - ii. Foreign workers  
*Pekerja asing*

[10 marks]  
[10 markah]

- CLO1 | C3 (c) Timber industry is now confronting numerous issues and challenges to sustain their competitive advantage in the current new economy that is extensively driven by innovation and technological capabilities. Explain in details the current issues of the wood industry worldwide.

*Industri kayu kini menghadapi pelbagai isu dan cabaran untuk mengekalkan kelebihan kompetitif dalam ekonomi baru semasa yang didorong oleh keupayaan inovasi dan teknologi. Terangkan secara terperinci isu-isu semasa industri kayu dunia.*

[10 marks]  
[10 markah]

**SOALAN TAMAT**

## **APPENDIX A**

### *LAMPIRAN A*

GRADE	(I) PRIME	(II) SELECT	(III) STANDARD	(V) SERVICEABLE					
h) Cutting Requirements	*Surface area clear 3 to < 5      100% (12/12) 5 to < 8      91 2/3% (11/12) 8 to < 11      83 1/3% (10/12) or 91 2/3% (11/12) 11 to < 14      83 1/3% (10/12) or 91 2/3% (11/12) 14 & up      83 1/3% (10/12) or 91 2/3% (11/12)	No. of CFC 1 1 1 1 2 2 3 4	*Surface area clear 2.5 to < 3      100% (12/12) 3 to < 5      75% (9/12) 5 to < 8      75% (9/12) 8 to < 11      75% (9/12) 8 to < 11      75% (9/12) 11 to < 14      75% (9/12) 14 & up      75% (9/12)	No. of CFC 1 1 2 2 3 3 4 5	*Surface area clear 2.5 to < 5      66 2/3% (8/12) 5 to < 8      66 2/3% (8/12) 8 to < 11      66 2/3% (8/12) 11 to < 14      66 2/3% (8/12) 14 & up      66 2/3% (8/12)	No. of CFC † 2 3 3 4 5	*Surface area clear 2.5 to < 5      66 2/3% (8/12) 5 to < 8      66 2/3% (8/12) 8 to < 11      66 2/3% (8/12) 11 to < 14      66 2/3% (8/12) 14 & up      66 2/3% (8/12)	No. of SFC 1 2 3 4 5	
i)	Grading Requirements	Admits pieces that yield the required percent of CFCs, the portion outside will admit splits as in item 4.6 page 16, and SFC defects	Admits pieces that yield the required percent of CFCs, the portion outside will admit splits as in item 4.6 page 16, and SFC defects	Admits pieces that yield the required percent of CFCs, the portion outside will admit splits as in item 4.6 page 16, SFC defects and SDs not materially affecting the strength of the piece	Admits pieces that yield the required percent of CFCs, the portion outside will admit splits as in item 4.6 page 16, wane, brittle heart as in Table 16, and any SDs not materially affecting the strength of the piece	Admits pieces that yield the required percent of CFCs, the portion outside will admit splits as in item 4.6 page 16, wane, brittle heart as in Table 16, and any SDs not materially affecting the strength of the piece	Admits pieces that yield the required percent of CFCs, the portion outside will admit splits as in item 4.6 page 16, wane, brittle heart as in Table 16, wane, brittle heart as in Table above and any SDs not materially affecting the strength of the piece	Admits pieces that yield the required percent of CFCs, the portion outside will admit splits as in item 4.6 page 16, wane, brittle heart as in Table 16, wane, brittle heart as in Table above and any SDs not materially affecting the strength of the piece	Admits pieces that yield the required percent of CFCs, the portion outside will admit splits as in item 4.6 page 16, wane, brittle heart as in Table 16, wane, brittle heart as in Table above and any SDs not materially affecting the strength of the piece